Leading Youth to Lifelong Values, Service and Achievement...
“Being outdoors in the Philmont backcountry can change a person.”

TROOP 255 – YELLOWSTONE ACADEMY
Dear Friends of Scouting,

The year 2013 was a very active time for the Sam Houston Area Council. We delivered a 5-Year Strategic Plan, worked respectfully through a significant change in the national BSA Membership Policy, sold our endearing Camp Strake near Conroe, and purchased new property bordering the Sam Houston National Forest for our new Camp Strake near Evergreen. We also approved a new Boy Scout camp at the Bovay Scout Ranch near Navasota that will be named Tellepsen Scout Camp, and celebrated 800,000 hours of community service provided by our Scouts and adult leaders with 1,097 young men who earned the coveted Eagle rank.

We improved our Corporate Governance of the Council by initiating a Resolution and Program Committee and by reviewing/updating our Bylaws. We continue to make strides in increasing the diversity of our Board to better reflect the demographics of the communities we serve.

Our financial stewardship was strong as we maintained fiscal discipline by meeting our budget, substantially increasing net assets primarily via the sale of the current Camp Strake along with an increase in endowment contributions, and maintaining zero debt.

We are thankful for the generous support of nearly $8 million from the community. This includes our Friends of Scouting campaign, which accounts for 21% of all operating funds, generating $2.9 million, and United Way contributions of $1.6 million. In addition, special events, which included the Distinguished Family Award Dinner honoring the Walter Family legacy, generated $1.5 million. The permanently restricted endowment received $2.7 million in gifts including the matching gift program from The Cockrell Foundation.

“In 2013, we served 58,031 youth in our Scouting, Exploring and school-based Learning for Life programs.”

As a measure of our membership, quality programming, community service and financial health, we were recognized with the Silver Level status in the national Journey to Excellence program for BSA, missing the Gold Level target by only one of 19 performance metrics, membership growth. We are keenly focused on increasing membership to serve more youth in our community as we progress into 2014. We are committed to having our membership and leadership reflect the demographics of the communities we serve. In striving to do so, we were also awarded the BSA’s National President’s Award for Marketing Excellence for Best Multicultural Marketing.

A Note on the Membership Policy Change

The Membership Policy change, effective January 2014, was voted on May 23, 2013, by the National Council of the BSA, which is comprised of volunteer representatives from every BSA Council across the country. By majority vote, the change to the existing policy was that no youth would be denied membership on the basis of sexual orientation alone. Along with this change was the stipulation that appropriate behavior will be a determining factor for any member of the BSA. In the fourth quarter, we anticipated a membership decline due to the policy change and experienced a 3% shortfall driven by the Cub Scout program. However, uncertainty and concerns of the new membership policy have been significantly alleviated due to subsequent communication on controls and implementation, and we are confident this change will have minimal impact to our overall Scouting program.

The future for the Sam Houston Area Council is bright as we enter 2014, celebrating our 100 years of serving youth in our community! We want to express our most sincere gratitude to the nearly 20,000 adult volunteers and our faithful supporters who are engaged with us in developing our youth to be knowledgeable, confident, civic-minded adults who will be our future community leaders.
The Sam Houston Area Council Mission

To lead youth to lifelong values, service and achievement.

MISSION
Boy Scouts of America Mission: To prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Law.

VISION
The Sam Houston Area Council will reach across the community to serve all ethnicities and youth age groups with a leadership and character-building program that has long lasting impact.

LONG RANGE GOALS
As part of our strategic plan, we are committed to improving the program through effective leader recruiting and training, diversifying our membership to meet the needs of our community, and strengthening the impact of Scouting by expanding our reach and scope. To provide program quality and relevance to a greater number of youth, we will place more emphasis on growing our endowment and exercise efficient use of our people, properties and resources.
Scouting Makes a Difference
800,000 Community Service Hours Provided in 2013

Helping the Hungry
In February, over 10,000 Scouts and Leaders went door to door in their neighborhoods to pick up non-perishable food items for Souper Bowl of Caring. Sam Houston Area Council donated 225,000 pounds, a 5% increase from a year ago.

Honoring Elders
Cole Wilson enlisted the help of his Boy Scout troop #1377 in Kingwood to clear the Presswood Cementary that was over-grown with trees, vines, dead leaves and branches. Buried here are the founding members of New Caney in Montgomery County. The Eagle project benefited the East Montgomery Historical Society who hopes to officially deem it a historic site.

A Warm Welcome
When thirteen-year-old Jackson Cloyd was born, he spent four weeks in intensive care as he was born premature. A social worker had provided his parents a 22 x 22 inch quilt that they used during his four month hospital stay. For his Eagle project, Jackson approached a quilt circle at Houston’s Community Artists' Collective to learn quilt making so that he could provide quilts for children in neonatal care. He donated eight hand-made quilts and toys for children at Guy’s Hospital in London where he was born.

A Better Place to Learn
Francisco Nathan Ashford from Troop 293 in Spring directed a volunteer team to renovate the Oak Ridge High School courtyard and build an outdoor classroom/amphitheater with two new sidewalks which provided a handicap accessible entrance. Teachers now have the opportunity to hold class sessions outside and the space is used for performing poetry readings, theatre and musical performances. Students also use it as a gathering place. The Eagle project included 515.4 total service hours.
Counties We Serve

- Walker County
- Montgomery County
- Brazos County
- Burleson County
- Washington County
- Austin County
- Colorado County
- Matagorda County
- Madison County
- Grimes County
- Montgomery County
- Waller County
- Harris County
- Fort Bend County
- Wharton County
- Frontier Division
- North Division
- South Division
- East Division
- West Division
- Central Division
## Council Highlights through December 31, 2013

### YOUTH SERVED & VOLUNTEERS

<table>
<thead>
<tr>
<th>47,735</th>
<th>Youth registered in the Scouting programs of Cub Scouts, Boy Scouts and Venturing</th>
</tr>
</thead>
<tbody>
<tr>
<td>8,846</td>
<td>Youth participants in the school-based Learning for Life programs (includes Special Needs)</td>
</tr>
<tr>
<td>19,503</td>
<td>Registered volunteer adult leaders</td>
</tr>
<tr>
<td>1,450</td>
<td>Youth participants in the Exploring program</td>
</tr>
<tr>
<td>59</td>
<td>Exploring posts</td>
</tr>
<tr>
<td>36%</td>
<td>Estimated percentage of youth served considered “at-risk”</td>
</tr>
</tbody>
</table>

### FINANCE

| $13,649,553 | Operating expense |
| 3.2%        | Excess revenue over operating expense |
| $2,669,614  | New gifts for permanently restricted endowment |
| $235        | Estimated dollar amount to support a youth in Scouting, Exploring or Learning for Life |

### CAMPING

| 99,687 | Days camped at Council’s five camps |
| 7,410  | Acres for camps operated by Council |

### PROGRAM

| 20,592 | Cub Scout ranks earned |
| 8,624  | Boy Scout ranks earned |
| 1,097  | Boy Scouts attained the rank of Eagle Scout |
| 800,000| Estimated community service hours |
Eagle Scout Awards

Eagle Scout Project of the Year

DALTON OWEN – TROOP 93

Selected in 2013, these finalists appeared at the Eagle Scout Recognition event in May 2014:

Thomas A. Jurica TROOP 99
Recipient of the Adams National Eagle Scout Project for:
St. George Playground for Holy Rosary Catholic Church, Houston, Texas
Thomas managed the planning, design, and construction of a playground area for Holy Rosary Catholic Church in memory of his best friend and fellow Scout who died in a tragic ATV accident. Thomas raised over $28,000 for the building of the St. George Playground.

Michael Osborn TROOP 209
Meeting Room Design and Build for Boys & Girls Country of Hockley, Texas
Working with his father, school friends, and Scouts, Michael built customized stadium seating platforms, Adirondack chairs, and tables which will allow everyone seated to experience presentations and speakers without an obstructed view.

Nathan E. Seago TROOP 383
ADA Compliant Outdoor Seating & Meeting Area for St. Joseph Catholic Elementary School
Nathan planned, designed, and built an ADA compliant outdoor seating area for his former elementary school at St. Joseph’s Catholic Church. The area had sparse low hanging shrubbery and a few scraggly trees for many years. He built a seating and outdoor meeting area and deck covering 1000 square feet. As a result, children now have a very nice place to sit and meet.

Hunter Z. Werlla TROOP 55
Outdoor Chapel and Retreat Center for First United Methodist Church
Inspired by the Scout’s Own services on weekend campouts, Hunter transformed a nearby meadow next to his church into an outdoor chapel area with seating for 75 people. The project included clearing the land of debris and vegetation, welding, mixing concrete, painting, and landscaping. The project took over 300 manhours and 30 volunteers to complete over a six-month period.

Christopher F. Gable TROOP 204
School Uniforms for the College de Saint Antoine de Padoue Petite Riviere De Nipes, Haiti
Working with volunteers from his church group, Life Teen, and Scouts from his unit, Christopher organized the volunteers to collect, organize by size, organize by grade, and sort by color over 3,000 school uniforms to deliver to an elementary school in Haiti.

Dalton Owen, honored with the Glen A. and Melinda W. Adams National Eagle Scout Service Project of the Year Award, is pictured with Rodney Eads, Chairman of the Board.

Pictured from left to right: Noah Horwitz, Kyle Sherling, James Hollas, Derek Hill, Henry Furler and Dalton Owen.

Dalton dedicated 1,105 hours to building an amphitheater and butterfly garden for Cedar Bayou United Methodist Church.

Finalists
Glen A. and Melinda W. Adams National Eagle Scout Service Project of the Year Award
May 2013

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**Eagle Class Recognition**

**Distinguished Eagle Scout Award**
A National Court of Honor was convened for the presentation of the Distinguished Eagle Scout Award to real estate attorney Charles J. Jacobus, Sr., Eagle Class of 1962, who is listed among the U. S. News and World Report’s 2012 Super Lawyers. Presenting the award was United States District Judge David Hittner, a Distinguished Eagle and National Boy Scouts of America representative.

**National Outstanding Eagle Award**
The National Eagle Scout Association’s Outstanding Eagle Scout Award is bestowed to those who have demonstrated outstanding achievement at the local, state or regional level.

On May 19, 2013, the C. Travis Traylor, Jr. Class of Eagles for 2012 were honored along with eight current Eagle Scouts who received the National Outstanding Eagle Award for their outstanding achievement at the local, state or regional level.

Reflecting on his Eagle Scout experience, Travis Traylor Jr., charged the new class with its role going forward, reminding them of their legacy and duty to put back into Scouting the teaching and training they have received to benefit others who will follow.

“‘You follow in the footsteps of many famous men who were Eagle Scouts and went on to become leaders in this country.’” – C. Travis Traylor, Jr.

Master of ceremonies José Griñan acknowledged the historically large class of 1,175 Eagles who logged 172,000 hours of community service and contributed $2 million in labor and materials for their service projects.

**Outstanding Eagle Scout Award Recipients**

- **DANIEL G. OWNBY – 1984**
  Director of Buckeye Partners

- **CHARLES E. SCHNEIDER – 1977**
  Chief Financial Officer for KBR, Inc.

- **FRANK D. TSURU – 1977**
  President and CEO of Momentum Energy Group

- **JOHN P. WILKIRSON – 1972**
  CFO and Executive Vice President for Cobalt International Energy

- **JOHN R. CURRY – 1972**
  Founder and Former CEO of Gulfex, Inc.

- **BRIAN G. SMITH – 1975**
  President and CEO of BSC

- **DAVID W. HAWES – 1966**
  Principal of the firm Hawes Hill Calderon

- **CLAY C. WILLIAMS – 1979**
  Executive Vice President and CFO at National Oilwells Varco
Outreach

Scoutreach Initiative

Scoutreach is BSA's commitment to ensuring that all young people have an opportunity to join Scouting, regardless of their circumstances, neighborhood, or ethnic background. The programs include Cub Scouts, Boy Scouts & Venturing.

Scoutreach gives special leadership and emphasis to economically challenged youth via non-traditional methods. Through caring, well-trained, paid leadership and with neighborhood partners who will provide a safe, regular meeting place, Scoutreach delivers a Scouting program to our most needy youth in Houston’s inner-city neighborhoods and encourages parental involvement.
Youth Served
Sam Houston Area Council Served Over 58,000 Youth in 2013

<table>
<thead>
<tr>
<th>Program</th>
<th>Percentage</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cub Scouts</td>
<td>49.5%</td>
<td>28,734</td>
</tr>
<tr>
<td>Boy Scouts</td>
<td>28.0%</td>
<td>16,557</td>
</tr>
<tr>
<td>Venturing</td>
<td>4.2%</td>
<td>2,444</td>
</tr>
<tr>
<td>Exploring</td>
<td>2.5%</td>
<td>1,450</td>
</tr>
<tr>
<td>School – Based Learning for Life</td>
<td>15.3%</td>
<td>8,846</td>
</tr>
</tbody>
</table>

Total Youth Served: 58,031

In 2013, the Sam Houston Area Council served 58,031 youth which includes the programs of Cub Scouts, Boy Scouts, Venturing, Exploring and Learning for Life. Using a “learn-by-doing” approach, we shape the lives of youth through service to others, fitness, leadership and character training.

BSA’s National Court of Honor Medal Award

**ISAAC WARSAW – CUB SCOUT**

Cub Scout Isaac Warsaw, age 7 who is a 2nd grader at Cedar Brook Elementary in the Spring Branch ISD, was selected to receive the Honor Medal by the BSA’s National Court of Honor for actions he took to save the life of 5-year old Miguel Maldonado on July 6, 2013 during a pool party. While everyone was beginning lunch beside the pool, Isaac leaped out of his chair to rescue Miguel who had attempted to use the diving board like the older kids. Isaac used situational awareness and swimming skills from Scouting and his coaches to pull Miguel to the side of the pool where he could be revived.

~2013~

ACCOMPLISHMENTS

**SILVER LEVEL ACHIEVEMENT**

**SILVER LEVEL STATUS IN NATIONAL BSA’S PERFORMANCE PROGRAM,**

**JOURNEY TO EXCELLENCE**

**DIVERSITY**

18,867 SCOUTS ARE MEMBERS OF THE AFRICAN AMERICAN, ASIAN AND HISPANIC COMMUNITIES
Cub Scouts

**BOYS IN GRADE ONE THROUGH FIVE**

Cub Scouting is a year-round program uniquely designed to meet the needs of boys and their families through fun and challenging activities promoting education, character development and physical fitness. Members meet weekly in small groups called dens. Once a month, all the dens meet together as a pack. Cub Scouts work on award requirements at meetings and with their families. Many Cub packs schedule camping trips or attend summer resident camp at Bovay Scout Ranch. During summer, many individual Cubs or Cub dens attend a district day camp.

Scouts

**BOYS AGES 11 TO 17**

Boy Scouting is an exciting leadership and character development program for young men. With the support of adult leaders, youth learn self-confidence and develop personal values guided by the ideals found in the Scout Oath and Law. The merit badge program develops skills in addition to and beyond the classroom. Members usually meet once a week as an entire troop, and then have a group activity once a month – typically a weekend camp-out. Scout troops are encouraged to attend a week of summer and winter camp each where they will work on merit badges and enjoy other activities. Boy Scouts also organize and take part in community service projects, benefiting neighborhoods, schools, churches and more.

Venturing and Sea Scouts

**YOUNG MEN AND WOMEN AGES 14 TO 20**

The Venturing program is a co-ed program for young men and women. Through this youth-led program, members enjoy wilderness survival camping, emergency preparedness, high adventure camping, search and rescue training and more. They work in groups to learn teamwork, leadership, respect and responsibility. Sea Scouting is organized to promote better citizenship and to improve members’ boating skills and knowledge through instruction and practice in water safety, boating skills, and service experiences. Typically a Venturing Crew or Sea Scout Ship will meet at least once a month, along with a monthly event or trip.
Exploring

1,450 Explorers in 59 posts

EXPLORING IS A WORKSITE-BASED PROGRAM FOR YOUNG MEN AND WOMEN WHO ARE AGES 14 TO 20

Exploring units, called “posts”, usually have a focus on a single career field, such as law enforcement and may be sponsored by a government or business entity. This program, which gives youth a practical learning outlet, aligns Scouting closely with the business community in law enforcement, medical, fire, engineering, aviation, science, law, government and public service.

Learning For Life

8,846 Youth in 38 programs

DESIGNED TO MEET THE GROWING DEMAND FOR CHARACTER EDUCATION PROGRAMS IN SCHOOLS

This program helps our youth develop social and life skills and helps them formulate positive personal values. It prepares them to make ethical decisions that will help them achieve their full potential. Learning for Life also enhances teacher capacity and increases youth learning with a fun and relevant curriculum. Youth build a greater understanding real world situations and how to negotiate them. Champions is a program of Learning for Life for youth with special needs.
Scouting Develops Character, Citizenship, and Personal Fitness through a Vigorous Program of Outdoor Activities.
Camps

The Sam Houston Area Council has owned and operates five camps in Texas: Camp Strake located on 2,175 acres in Montgomery County, Texas; El Rancho Cima with 2,680 acres near Wimberly, Texas; Bovay Scout Ranch with 1,488 acres near Navasota, Texas; Hamman Scout Camp with 965 acres; and Camp Brosig with 92 acres near Sealy, Texas.

As we close on 100 years of history, the Sam Houston Area Council is repositioning the camp portfolio to offer our Scouts and leaders a world class camping experience at council properties. Plans are underway for a new state-of-the-art Camp Strake to include the Janis and George Fleming Cub World, a Boy Scout/Venturer Camp, and a Leadership Institute.

The sale of the current Camp Strake was completed in November 2013 and a new site was purchased bordering the Sam Houston National Forest between New Waverly and Coldspring near the community of Evergreen. The proceeds will fund the relocation and endow the operations and maintenance of the new Camp Strake in perpetuity. The council will continue to operate Camp Strake at its existing location with programming through December 2014. The new Camp Strake is expected no later than 2017.

At the Bovay Scout Ranch, which currently primarily serves Cub Scouts, a new Tellepsen Scout Camp is underway to provide more opportunities for Boy Scout and Venturing camping.

To ensure that all of our camps are maintained in state-of-the-art condition for future generations, a new major gifts campaign called Leaders of Tomorrow is being developed for 2014.

Camping is the hallmark of the Scouting experience where new skills are tested, new friends are made and where we help equip young people with a foundation for leadership. With the help of many talented volunteers to guide us, we will reposition the camp experience for the 21st Century and beyond.
Scout Campers Appreciate the Environment and Seek to Protect it.
El Rancho Cima
8,119 Campers*
El Rancho Cima is located on the Devil's Backbone in the Texas Hill Country near Wimberley, Texas. It is the home for three very unique camps for Boy Scouts and Venturers: Cockrell River Camp, Walter Scout Camp at Horseshoe Bend, and Hamman High Adventure Base at Ironwheel Mesa. The Rough Riders program, at the Hamman High Adventure Base, includes a sky bridge to a 1,000 ft. and a 2,000 ft zip line. Scouts enjoy overnight horseback treks, black powder shooting and rock cliff rappelling in the outback of El Rancho Cima. A COPE course tests their leadership skills. The Walter Scout Camp at Horseshoe bend has the Carole and Jim Locke Equestrian Center along with swimming pool facilities. Programs include the Native American Village, Cowboy Camp, horseback riding, kayaking courses, archery, rifles and a 6-stage shotgun shooting range in the Walter Shooting Sports Complex.

Bovay Scout Ranch
13,113 Campers**
Cub Scouts head to the Bovay Scout Ranch, located three miles south of Navasota, for Resident Camp each summer or weekend camp-outs. The camp includes the McNair Cub Adventure Camp and the Duke Energy Camporee Area. The 1,488 acres are a natural paradise for plants and wildlife with several lakes teaming with a variety of fish. Nature study, bugs, animal tracks, and conservation are vital elements of the camp program. George Lake offers paddle boating, sailing, canoeing, and rafting. The water park is the center of swimming and fun activities. Scouts also enjoy field sports, BMX, archery, and rifles.

Camp Strake
12,733 Campers
Adult and youth leadership training activities as well as a Cub Scout program in October called Fun with Son are held at Camp Strake located in Conroe, Texas. Winter Camp for Boy Scouts is held in late December featuring 60 different merit badges, many of them Eagle-required, a Trail to First Class program and many different evening activities for all attendees to enjoy. With the sale of this property, and relocation of this camp, programming at this site will end in December 2014.

Camp Brosig
5,940 Campers
Camp Brosig is available for weekend camping year-round. With 20 campsites, a large covered pavilion and meeting room available, it is used regularly for district camp-outs. This 92 acre property is located six miles north of Sealy, Texas in Austin County.

District Day Camp
4,102 Campers
Twilight and Day Camps are held in various districts in June. The camps depend heavily on parents and leader volunteers to spearhead the programming.

*Includes 4,021 weekend participants
**Includes 12,408 weekend participants
Other Support

Friends of Scouting
Our primary giving campaign supporting 21% of operations, netted $2,980,442 million.

Products Sales
Each year the Council has two product-oriented fundraisers to help units earn funds for programming. The Scout Fair Coupon Pack, which carries discounts from Kroger and other retail and entertainment partners, reached $1.5 million in gross sales. Popcorn sales in October and November contributed $2.6 million in gross sales. Units receive 33% of these funds directly.

United Way
The Council received $1.6 million in support from our United Way partnerships, including Greater Houston, Montgomery County and others.

Whitney M. Young Jr. Service Award Luncheon
Community leaders were recognized for their demonstrated involvement in the development and implementation of Scouting opportunities for youth living in rural or low income urban neighborhoods. Net proceeds, $38,947.

Whitney M. Young Service Award Luncheon honorees:
Buffalo Soldiers National Museum
Raquel M. Collins
Nolan and Glennie Gordon
Willie Illes, Jr.
Harry E. Johnson, Sr.
Special Events

Distinguished Family Award Dinner
The Walter family legacy was honored with the Distinguished Family Award. The net proceeds, $1.5 million, were received in support of Scouting.

Sporting Clays
The 17th annual Sporting Clays tournament was held on April 25th at the Rio Brazos Hunting Preserve in Simonton, Texas. With a live and silent auction, net proceeds were $220,000.

Corporate Dodgeball Challenge
Sponsored by Anadarko, the 3rd annual Corporate Dodgeball Challenge was held on June 8, 2013 at the Competitive Edge Sports in Spring, Texas. A great team-building event, attracting both young and older professionals alike, brought $129,219 in net proceeds.

Sam Houston Area Council Golf Classic
The Golf Classic was held on October 17th at the Clubs of Kingwood, netting $74,259.
Changing Lives...We are Prepared for the Journey...
## 2013 Financial Statements
Sam Houston Area Council Boy Scouts of America and Subsidiary

### Assets

<table>
<thead>
<tr>
<th></th>
<th>Operating Fund</th>
<th>Capital Fund</th>
<th>Investment Fund</th>
<th>Total</th>
</tr>
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<td>$5,598,823</td>
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<tr>
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<td>Inventory</td>
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<tr>
<td>Prepaid Expenses and Other Assets</td>
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<td>5,736</td>
<td>28,514,721</td>
<td>68,908,963</td>
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<td>Investments</td>
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<td></td>
<td>171,602</td>
<td>97,423,684</td>
</tr>
<tr>
<td>Land, Buildings, and Equipment, Net</td>
<td></td>
<td></td>
<td>26,195,391</td>
<td>26,195,391</td>
</tr>
</tbody>
</table>

**TOTAL ASSETS**

$7,405,431   $56,991,023   $72,573,971   $136,970,425

### Liabilities and Net Assets

**LIABILITIES:**

- Accounts Payable and Accrued Expenses: $1,333,114   $103,496   $1,436,610
- Custodial Accounts: 1,412,608   140,585   1,553,193
- Deferred Revenue: 145,173   99,450   244,623

**TOTAL LIABILITIES**

$2,890,895   343,531   -   3,234,426

**NET ASSETS:**

- Unrestricted Net Assets: 3,109,010   22,993,206   4,704,918   30,807,134
- Temporarily Restricted Net Assets: 1,405,526   33,654,286   42,143,001   77,202,813
- Permanently Restricted Net Assets: -   -   25,726,052   25,726,052

**TOTAL NET ASSETS**

4,514,536   56,647,492   72,573,971   $133,735,999

**TOTAL LIABILITIES AND NET ASSETS**

$7,405,431   $56,991,023   $72,573,971   $136,970,425

### Operating Results

**OPERATING SUPPORT & REVENUE:**

- Friends of Scouting-Net: 2,980,529   -   2,980,529
- Special Events-Net: 2,095,957   -   2,095,957
- United Ways: 1,636,126   -   1,636,126
- Other Support: 1,191,027   -   1,191,027
- Program Related Revenue: 3,235,154   -   3,235,154
- Product Sales-Net of Cost of Goods Sold: 1,588,918   -   1,588,918
- Investment and Other Income: 1,385,552   -   1,385,552

**TOTAL OPERATING SUPPORT AND REVENUE**

14,113,263   14,113,263

**OPERATING EXPENSES:**

- Program Services: 12,138,962   -   12,138,962
- Management and General: 811,789   -   811,789
- Fundraising: 622,412   -   622,412
- Charter and National Service Fee: 76,374   -   76,374

**TOTAL OPERATING EXPENSES**

13,649,537   13,649,537

**INCREASE IN UNRESTRICTED NET ASSETS FROM OPERATIONS**

463,726   463,726

### Non-Operating Results

**NON-OPERATING SUPPORT & REVENUE:**

- Other Support: 448,063   6,240   544,303
- Gain on Sale of Property: 652,379   2,596,278   3,248,657
- Reclassification of Unrestricted Net Assets to Temporarily Restricted Net Assets: (28,445,669)   (34,000,000)   (62,445,669)

**TOTAL NON OPERATING SUPPORT AND REVENUE**

23,745,409   (31,397,482)   (7,652,073)

**NON-OPERATING EXPENSES:**

- Program Services: 1,112,588   -   1,112,588
- Management and General: 53,891   119,998   173,889
- Fundraising: 35,319   -   35,319

**TOTAL NON OPERATING SUPPORT AND REVENUE**

1,201,798   119,998   1,321,796

**INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS FROM NON-OPERATIONS**

1,201,798   119,998   1,321,796

**TOTAL CHANGES IN UNRESTRICTED NET ASSETS**

463,726   22,543,611   (31,517,480)   (6,973,869)

**TOTAL CHANGES IN TEMPORARILY RESTRICTED NET ASSETS**

(732,138)   31,037,772   34,000,000   64,305,634

**TOTAL CHANGES IN PERMANENTLY RESTRICTED NET ASSETS**

2,624,881   2,624,881

**Total Changes in Net Assets**

($268,412)   $53,581,383   55,107,401   58,420,372

**Net Assets Beginning of Year**

4,514,536   $56,647,492   $72,573,971   $133,735,999

**Total Changes in Net Assets**

34,000,000   34,000,000

**NET ASSETS END OF YEAR**

$4,514,536   $56,647,492   $72,573,971   $133,735,999

Summarized from the consolidated financial statement
Council Leadership
Sam Houston Area Council  Boy Scouts of America

2013 Officers and Executive Committee

Chairman of the Board .................. Rodney W. Eads
Council Commissioner .................. Brian W. Foster
Immediate Past Chairman ............... Frank D. Tsuru
Treasurer ........................................... Charles E. Schneider
Assistant Treasurer ....................... Steven D. Oldham
Legal Counsel ..................................... Nelson R. Block
Vice Chair - Development ............... Stephen M. Greenlee
Vice Chair – Endowment ................. J. Webb Jennings III
Vice Chair – Field Operations .......... W. David Harris
Vice Chair – Finance ......................... David Lattin

Vice Chair – Learning for Life .......... Allen D. Brown
Vice Chair – Marketing ................. Richard A. Eichler
Vice Chair – Membership ............... Alberto Santos, Jr.
Vice Chair – Program ....................... Edward A. Gruen
Vice Chair – Real Estate ................. Lawrence W. Kellner
Vice Chair ........................................... John Crafton
Vice-Chair (also Members of the Board of Directors) ..... George DeMontrond, III
CEO/Scout Executive ...................... Michael Holthouse

2013 Board of Directors

John W. Allen
Kenneth S. Barrow
Dr. Meherwan P. Boyce
Judge George H. Boyett
Rod Brace
Bill Breetz
Victor Burk
Charles A. Calderwood
William Carr
John Castellano
William H. Caudill
Daniel J. Churay
Dennis Cornwell
Tony Council
Michael A. Creel
Dan O. Dinges
Dan Domeracki
Dr. James M. Douglas
Cornelius H. Dupre
Jeffrey B. Early
James Flores
Lex Frieden
O. Duane Gaither II
Sheriff Adrian Garcia
Raymond T. Garcia
Robert W. Gibbs, Jr.
Florencio Gutierrez, Jr.
Dr. Bernard A. Harris, Jr.
David W. Haues
Shad A. Higdon
Judge David Hittner
Harold S. Hook
Howard House
James Huguenard
Dr. Robert Irviny
Wayne D. Johnson
Michael Kasecky
Steven R. Knowles
Karl F. Kurz
Hon. Sheila Jackson Lee
E. D. Lester
William McDonald
Scott J. McLean
Mark T. Massey
Charles Meloy
Franklin Myers
Harold A. Odum
Daniel G. Ownby
Christopher J. Pappas
Michael L. Patrick
Robert W. Pease
Stephen M. Redding
Albert L. Richey
Michael C. Riddle
Judge Russ Ridgway
Deborah A. Rollinson
C. Bari Saunders
Richard A. Shappard
Brian Smith

2013 District Chairmen (also Members of the Board of Directors)

Rick Allen
James D. Beesley
John O. Cornett
Hugh Corpening
Kent Davis
Mark D. Dieckmann
Vince Donart
James D. Ebanks
Jerry Fox
Gary Greer
John Hansen
Gary Hinners
Jennifer Holmes
Tom Kainer
Natali Lacasa
Lewis D. Locke
M. R. McCrary
David McVler
Kevin Meier
C. Rich Murphey
Robert H. Roy, Jr.
Richard Shirley
Scott Stogdill
Burke Sunday
Alex Taylor

2013 Advisory Board Members

Norlyn L. Allison
Daniel T. Bowen, III
Dr. Allison Cambre
Dr. Scott Coleman
Robert E. Creager
Louis B. Cushman
Tieman H. Dippel, Jr.
Mark Dulworth
John Kirby Ewing
Dr. David L. Ferris
Tilman Fertitta
Michael Fossum
Arthur R. Gralla, Jr.
Dr. Terry B. Grier
Robert L. Hargrave
Les Hiller
Robert L. Hilsher
Steven B. Hinchman
Thomas T. Hutcheson
Jerry W. Ison
Dr. James F. Jackson, Jr.
David Jones
Vernon Jones
Winston J. Labbe'
Rev. William A. Lawson
George S. Littell
Kevin C. McGinnis
Timm Murray
Steve Payne
Louis J. Pelz
Jack P. Randell
Judge Alan B. Sadler
J. Steve Taylor
Champion T. Tileyor, III
Alfred C. Warrington, IV
Jack M. Webb

Life Members of the Board

Robert J. Allison, Jr
John W. Anderson
Victor G. Bechini
Ernest H. Cocksrell
Roy H. Cullen
James H. DeNike
Orville D. Gaither
Emmett A. Humble
Eugene M. Isenberg
Walter E. Johnson
Douglas C. MacLean
Rollie S. McGinnis
Bobby S. Shackouls
L. E. Simmons
Marvin L. Smith
George W. Strake, Jr.
Jon L. Thompson

*Through June 30, 2013
Scouting offers a hands-on approach, inspiring youth to meet challenges and reach for the stars.
Scout Oath

On my honor,
I will do my best
to do my duty to
God and my country
and to obey the
Scout Law;
To help other people
at all times;
To keep myself
physically strong,
mentally awake and
morally straight.